



CCIM INSTITUTE  
UNIVERSITY PROGRAM APPLICATION FORM  
UNDERGRADUATE

Name: \_\_\_\_\_ Title \_\_\_\_\_ Date: \_\_\_\_\_

University Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Secondary contact & phone:  
\_\_\_\_\_

URL of Degree Requirements and Description: \_\_\_\_\_

**Applicant Program Information**

Real Estate Degree Program Name: \_\_\_\_\_

Number of semester hours required to earn this degree: \_\_\_\_\_

Number of semester hours that are real-estate based courses: \_\_\_\_\_

Please select your accreditation:

AACSB  Date received: \_\_\_\_\_

ASBSP  Date received: \_\_\_\_\_

IACBE  Date received: \_\_\_\_\_

Real Estate program date of inception: \_\_\_\_\_

Please list name(s), title and contact information for person(s) who should receive communications from CCIM Institute.

Name: \_\_\_\_\_ Title \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

## CCIM Core Competencies

Identify which core competencies of the CCIM Institute designation education program match your degree program:

<b>CCIM Core Skills (Real Estate Decision Making)</b>	<b>Required or Elective Course(s) Addressing Topics</b>
<b>CI 101 Real Estate Financial Analysis</b> <ul style="list-style-type: none"><li>• Determine initial investment for a property before and after tax, and with and without financing</li><li>• Forecast annual cash flows for a property before and after tax, and with and without financing</li><li>• Forecast sale proceeds at end of the holding period before and after tax, and with and without financing</li><li>• Calculate and explain the following measures of performance: gross rent multiplier; acquisition cap rate; before and after-tax IRR with and without financing; effective tax rate with and without financing; after tax capital accumulation</li></ul>	

Please provide the following documentation with your

- Application: Sample Degree Plan
- Degree requirements
- Course syllabi and concise description for all real estate and/or finance courses
- Program faculty list

**University Partner Qualification**

University Fast Track Undergraduate Candidates are required to successfully complete the CI 101 exam before moving on to CI 102 - 104. Which core skill set(s) listed above would **most** benefit students graduating from your program and pursuing the CCIM designation?\_\_\_\_\_

**University Faculty Requirement**

Qualified university programs must have at least one (*academic*) faculty membership with the CCIM Institute or one (*current*) designee as part of their program faculty.

Name of Qualifying Faculty Member: \_\_\_\_\_

**University Reciprocal Education Agreement**

All University Partners are asked to share their education resources (*in the form of real estate-related education studies and/or expert faculty and alumni speakers*) with the CCIM Institute and their local CCIM Chapters.

Each University Partner is asked to provide at least 2 (*two*) resources per year. This agreement will build and expand the alliance between the Institute and our Partners.

## Qualifying Statement

As an applicant to the CCIM Institute University Program, we \_\_\_\_\_  
(university name) hereby certify that the \_\_\_\_\_ (program name) meets the following  
base criteria for serving as a partner university:

- Accreditation by the Association to Advance Collegiate Schools of Business (AACSB), the Accreditation Council for Business Schools and Programs (ASBSP) or the International Accreditation Council for Business Education (IACBE)
- Undergraduate Programs: Bachelor's in Real Estate and/or Finance with a minimum of 2 courses in real estate and/or finance studies.
- That university program must have at least one (academic) faculty membership with CCIM Institute or one (current) designee as part of their program faculty
- Upon acceptance as a University Alliance Partner, we agree to comply with the UA Reciprocal Education Agreement

We acknowledge that partner universities will be required to re-certify from time to time under these same criteria, or new criteria that may be established by the CCIM University Program, in order, to maintain University Partner status; and we further agree that we will notify the CCIM University Program within 30 days should we fall out of compliance with the criteria listed above.

Signature: \_\_\_\_\_

Date \_\_\_\_\_

Title: \_\_\_\_\_

CCIM University Partners Program  
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