

# 2009 Course Schedule

## Course Legend

|              |  |
|--------------|--|
| <b>INTRO</b> | Introduction to Commercial Investment Real Estate Analysis   |
| <b>101</b>   | Financial Analysis for Commercial Investment Real Estate     |
| <b>102</b>   | Market Analysis for Commercial Investment Real Estate        |
| <b>103</b>   | User Decision Analysis for Commercial Investment Real Estate |
| <b>104</b>   | Investment Analysis for Commercial Investment Real Estate    |

This schedule is subject to change and new courses are added weekly.

**PLEASE NOTE: If you are registering for a 2009 course, please fax the attached registration form to (312) 321-4530. You will receive a course confirmation notice by December 1, 2008.**

# CI Intro

## CI Intro: Introduction to Commercial Investment Real Estate Analysis

### JANUARY

|                               |    |               |
|-------------------------------|----|---------------|
| Intro <b>Denver</b>           | CO | January 8-9   |
| Intro <b>Oak Brook</b>        | IL | January 8-9   |
| Intro <b>Los Angeles Area</b> | CA | January 8-9   |
| Intro <b>Dallas</b>           | TX | January 12-13 |
| Intro <b>Greensboro</b>       | NC | January 15-16 |
| Intro <b>Columbia</b>         | SC | January 15-16 |
| Intro <b>San Antonio</b>      | TX | January 15-16 |
| Intro <b>San Diego</b>        | CA | January 21-22 |
| Intro <b>Santa Ana</b>        | CA | January 22-23 |
| Intro <b>Chesapeake</b>       | VA | January 26-27 |
| Intro <b>Louisville</b>       | KY | January 26-27 |
| Intro <b>Birmingham</b>       | AL | January 29-30 |
| Intro <b>Tampa</b>            | FL | January 29-30 |
| Intro <b>Albuquerque</b>      | NM | January 29-30 |

### FEBRUARY

|                             |    |                |
|-----------------------------|----|----------------|
| Intro <b>San Jose</b>       | CA | February 2-3   |
| Intro <b>New York</b>       | NY | February 5-6   |
| Intro <b>Overland Park</b>  | KS | February 9-10  |
| Intro <b>Austin</b>         | TX | February 23-24 |
| Intro <b>Ft. Lauderdale</b> | FL | February 26-27 |
| Intro <b>Honolulu</b>       | HI | February 26-27 |
| Intro <b>Indianapolis</b>   | IN | February 26-27 |
| Intro <b>San Juan</b>       | PR | February 26-27 |
| Intro <b>Washington</b>     | DC | February 26-27 |

### MARCH

|                           |    |             |
|---------------------------|----|-------------|
| Intro <b>Toronto</b>      | ON | March 2-3   |
| Intro <b>Maui</b>         | HI | March 3-4   |
| Intro <b>Albany</b>       | NY | March 3-4   |
| Intro <b>Minneapolis</b>  | MN | March 5-6   |
| Intro <b>Orlando</b>      | FL | March 5-6   |
| Intro <b>Glen Allen</b>   | VA | March 5-6   |
| Intro <b>Kalamazoo</b>    | MI | March 9-10  |
| Intro <b>Kent</b>         | WA | March 10-11 |
| Intro <b>Nashville</b>    | TN | March 16-17 |
| Intro <b>Tucson</b>       | AZ | March 19-20 |
| Intro <b>Jacksonville</b> | FL | March 26-27 |
| Intro <b>Sacramento</b>   | CA | March 30-31 |

### APRIL

|                         |    |                |
|-------------------------|----|----------------|
| Intro <b>Santa Ana</b>  | CA | April 2-3      |
| Intro <b>Chicago</b>    | IL | April 2-3      |
| Intro <b>Herndon</b>    | VA | April 2-3      |
| Intro <b>Berlin</b>     | CT | April 16-17    |
| Intro <b>El Paso</b>    | TX | April 16-17    |
| Intro <b>Miami</b>      | FL | April 16-17    |
| Intro <b>Cincinnati</b> | OH | April 16-17    |
| Intro <b>Moorhead</b>   | MN | April 29-30    |
| Intro <b>Atlanta</b>    | GA | April 30-May 1 |

### MAY

|                               |    |           |
|-------------------------------|----|-----------|
| Intro <b>Cleveland</b>        | OH | May 4-5   |
| Intro <b>Albany</b>           | NY | May 12-13 |
| Intro <b>Houston</b>          | TX | May 14-15 |
| Intro <b>Frederick</b>        | MD | May 14-15 |
| Intro <b>Denver</b>           | CO | May 18-19 |
| Intro <b>Los Angeles Area</b> | CA | May 21-22 |
| Intro <b>Portland</b>         | OR | May 28-29 |

### JUNE

|                        |    |            |
|------------------------|----|------------|
| Intro <b>Lexington</b> | KY | June 1-2   |
| Intro <b>Kent</b>      | WA | June 2-3   |
| Intro <b>Gulfport</b>  | MS | June 11-12 |
| Intro <b>Columbus</b>  | OH | June 11-12 |
| Intro <b>Oak Brook</b> | IL | June 18-19 |
| Intro <b>Las Vegas</b> | NV | June 18-19 |
| Intro <b>St. Louis</b> | MO | June TBD   |

### JULY

|                            |    |            |
|----------------------------|----|------------|
| Intro <b>Traverse City</b> | MI | July 1-2   |
| Intro <b>Pensacola</b>     | FL | July 9-10  |
| Intro <b>Memphis</b>       | TN | July 22-24 |

### AUGUST

|                            |    |              |
|----------------------------|----|--------------|
| Intro <b>Orlando</b>       | FL | August 6-7   |
| Intro <b>Atlanta</b>       | GA | August 6-7   |
| Intro <b>San Diego</b>     | CA | August 18-19 |
| Intro <b>Oklahoma City</b> | OK | August 24-25 |
| Intro <b>Chesapeake</b>    | VA | August 27-28 |

### SEPTEMBER

|                           |    |                 |
|---------------------------|----|-----------------|
| Intro <b>Detroit Area</b> | MI | September 10-11 |
| Intro <b>Denver</b>       | CO | September 10-11 |
| Intro <b>Ocean City</b>   | MD | September 14-15 |
| Intro <b>Kent</b>         | WA | September 15-16 |
| Intro <b>Oakland</b>      | CA | September 16-17 |
| Intro <b>New York</b>     | NY | September 17-18 |
| Intro <b>Jackson</b>      | MS | September 24-25 |

**OCTOBER**

|       |                         |    |               |
|-------|-------------------------|----|---------------|
| Intro | <b>Chicago</b>          | IL | October 1-2   |
| Intro | <b>Minneapolis</b>      | MN | October 6-7   |
| Intro | <b>Las Cruces</b>       | NM | October 8-9   |
| Intro | <b>Myrtle Beach</b>     | SC | October 8-9   |
| Intro | <b>Knoxville</b>        | TN | October 19-20 |
| Intro | <b>Grand Rapids</b>     | MI | October 21-22 |
| Intro | <b>Ft. Myers/Naples</b> | FL | October 22-23 |
| Intro | <b>Louisville</b>       | KY | October 26-27 |
| Intro | <b>Las Vegas</b>        | NV | October 26-27 |
| Intro | <b>Orange Beach</b>     | AL | October 29-30 |

**NOVEMBER**

|       |                   |    |                |
|-------|-------------------|----|----------------|
| Intro | <b>Washington</b> | DC | November 5-6   |
| Intro | <b>Champaign</b>  | IL | November 5-6   |
| Intro | <b>Tucson</b>     | AZ | November 5-6   |
| Intro | <b>Shelton</b>    | CT | November 10-11 |
| Intro | <b>Vero Beach</b> | FL | November 19-20 |

**DECEMBER**

|       |                         |    |                |
|-------|-------------------------|----|----------------|
| Intro | <b>Santa Ana</b>        | CA | December 3-4   |
| Intro | <b>Indianapolis</b>     | IN | December 3-4   |
| Intro | <b>Orlando</b>          | FL | December 3-4   |
| Intro | <b>Los Angeles Area</b> | CA | December 3-4   |
| Intro | <b>Atlanta</b>          | GA | December 10-11 |

# CI 101

**CI 101: Financial Analysis for Commercial Investment Real Estate****JANUARY**

|     |                   |    |                       |
|-----|-------------------|----|-----------------------|
| 101 | <b>Scottsdale</b> | AZ | January 12-16         |
| 101 | <b>Orlando</b>    | FL | January 12-16         |
| 101 | <b>Edmonton</b>   | AB | January 22, 23, 26-28 |
| 101 | <b>Atlanta</b>    | GA | January 26-30         |
| 101 | <b>Stamford</b>   | CT | January 26-30         |
| 101 | <b>Dallas</b>     | TX | January 26-30         |

**FEBRUARY**

|     |                      |    |                            |
|-----|----------------------|----|----------------------------|
| 101 | <b>Vero Beach</b>    | FL | February 2-6               |
| 101 | <b>Portland</b>      | OR | February 2, 3, 5-7         |
| 101 | <b>St. Louis</b>     | MO | February 2-6               |
| 101 | <b>Chicago</b>       | IL | February 9-13              |
| 101 | <b>Louisville</b>    | KY | February 9, 10, 12-14      |
| 101 | <b>San Diego</b>     | CA | February 9-13              |
| 101 | <b>Charlotte</b>     | NC | February 16-20             |
| 101 | <b>Oklahoma City</b> | OK | February 20, 21, 23-25     |
| 101 | <b>Milwaukee</b>     | WI | February 23, 24, 26-28     |
| 101 | <b>New York</b>      | NY | February 27, 28, March 5-7 |

**MARCH**

|     |                         |    |                   |
|-----|-------------------------|----|-------------------|
| 101 | <b>Ft. Myers/Naples</b> | FL | March 2-6         |
| 101 | <b>Calgary</b>          | AB | March 2, 3, 5-7   |
| 101 | <b>Vancouver</b>        | BC | March 2, 3, 5-7   |
| 101 | <b>Washington</b>       | DC | March 9-13        |
| 101 | <b>Salt Lake City</b>   | UT | March 13,14,16-18 |

|     |                     |    |                         |
|-----|---------------------|----|-------------------------|
| 101 | <b>Edmonton</b>     | AB | March 19, 20, 23-25     |
| 101 | <b>San Antonio</b>  | TX | March 25-29             |
| 101 | <b>Denver</b>       | CO | March 26,27, 30-April 1 |
| 101 | <b>Pleasanton</b>   | CA | March 30-April 3        |
| 101 | <b>Atlanta</b>      | GA | March 30-April 3        |
| 101 | <b>Myrtle Beach</b> | SC | March 30-April 3        |

**APRIL**

|     |                     |    |                        |
|-----|---------------------|----|------------------------|
| 101 | <b>Honolulu</b>     | HI | April 2, 3, 6-8        |
| 101 | <b>Indianapolis</b> | IN | April 27-May 1         |
| 101 | <b>Albuquerque</b>  | NM | April 27-May 1         |
| 101 | <b>Lake Tahoe</b>   | NV | April 27-May 1         |
| 101 | <b>Tucson</b>       | AZ | April 27-May 1         |
| 101 | <b>Minneapolis</b>  | MN | April 27, 28, 30-May 2 |

**MAY**

|     |                       |    |                 |
|-----|-----------------------|----|-----------------|
| 101 | <b>Mobile</b>         | AL | May 4-8         |
| 101 | <b>Washington</b>     | DC | May 4-8         |
| 101 | <b>Austin</b>         | TX | May 4-8         |
| 101 | <b>Ft. Lauderdale</b> | FL | May 4-8         |
| 101 | <b>Nashville</b>      | TN | May 4-8         |
| 101 | <b>San Juan</b>       | PR | May 4-8         |
| 101 | <b>Kent</b>           | WA | May 4-8         |
| 101 | <b>Denver</b>         | CO | May 7, 8, 11-13 |
| 101 | <b>Santa Ana</b>      | CA | May 11-15       |

**JUNE**

|     |                         |    |                        |
|-----|-------------------------|----|------------------------|
| 101 | <b>Philadelphia</b>     | PA | June 1-5               |
| 101 | <b>Chicago</b>          | IL | June 8-12              |
| 101 | <b>Atlanta</b>          | GA | June 8-12              |
| 101 | <b>Toronto</b>          | ON | June 15-19             |
| 101 | <b>Overland Park</b>    | KS | June 15-19             |
| 101 | <b>Vancouver</b>        | BC | June 15,16,18-20       |
| 101 | <b>Pleasanton</b>       | CA | June 22-26             |
| 101 | <b>Albany</b>           | NY | June 22-26             |
| 101 | <b>Williamsburg</b>     | VA | June 22, 23, 25-27     |
| 101 | <b>Los Angeles Area</b> | CA | June 26, 27, 29-July 1 |

**JULY**

|     |                   |    |            |
|-----|-------------------|----|------------|
| 101 | <b>Las Vegas</b>  | NV | July 20-24 |
| 101 | <b>Washington</b> | DC | July 27-31 |
| 101 | <b>Dallas</b>     | TX | July 27-31 |

**AUGUST**

|     |                     |    |                     |
|-----|---------------------|----|---------------------|
| 101 | <b>Baltimore</b>    | MD | August 3, 4, 6-8    |
| 101 | <b>Atlanta</b>      | GA | August 10-14        |
| 101 | <b>Scottsdale</b>   | AZ | August 10-14        |
| 101 | <b>Jacksonville</b> | FL | August 10-14        |
| 101 | <b>Minneapolis</b>  | MN | August 10,11,13-15  |
| 101 | <b>Lexington</b>    | KY | August 17,18, 20-22 |

**SEPTEMBER**

|     |                     |    |                          |
|-----|---------------------|----|--------------------------|
| 101 | <b>Chicago</b>      | IL | September 3,10,17, 24-25 |
| 101 | <b>Columbus</b>     | OH | September 14-18          |
| 101 | <b>Birmingham</b>   | AL | September 21-25          |
| 101 | <b>Pleasanton</b>   | CA | September 21-25          |
| 101 | <b>Detroit Area</b> | MI | September 21-25          |
| 101 | <b>Portland</b>     | OR | September 21, 22, 24-26  |

**OCTOBER**

|     |            |    |                       |
|-----|------------|----|-----------------------|
| 101 | New York   | NY | October 2, 3, 8-10    |
| 101 | Atlanta    | GA | October 5-9           |
| 101 | Boston     | MA | October 5-9           |
| 101 | Chesapeake | VA | October 5-9           |
| 101 | Orlando    | FL | October 5-9           |
| 101 | San Diego  | CA | October 5-9           |
| 101 | Chicago    | IL | October 19-23         |
| 101 | New York   | NY | October 23, 24, 29-31 |
| 101 | Washington | DC | October 26-30         |
| 101 | Santa Ana  | CA | October 26-30         |

**NOVEMBER**

|     |             |    |                                 |
|-----|-------------|----|---------------------------------|
| 101 | Calgary     | AB | November 2, 3, 5-7              |
| 101 | San Juan    | PR | November 2-6                    |
| 101 | Sacramento  | CA | November 5, 6, 9-11             |
| 101 | Toronto     | ON | November 5, 6, 9-11             |
| 101 | New Orleans | LA | November 9-13                   |
| 101 | Austin      | TX | November 16-20                  |
| 101 | Pensacola   | FL | November 16-20                  |
| 101 | Atlanta     | GA | November 30-<br>December 4      |
| 101 | Minneapolis | MN | November 30,<br>December 1, 3-5 |
| 101 | Kent        | WA | November 30-<br>December 4      |

**DECEMBER**

|     |         |    |               |
|-----|---------|----|---------------|
| 101 | Chicago | IL | December 7-11 |
| 101 | Houston | TX | December 7-11 |

# CI 102

**CI 102: Market Analysis for Commercial Investment Real Estate**

**FEBRUARY**

|     |                  |    |                        |
|-----|------------------|----|------------------------|
| 102 | Pleasanton       | CA | February 2-6           |
| 102 | Los Angeles Area | CA | February 20, 21, 23-25 |
| 102 | Atlanta          | GA | February 23-27         |
| 102 | Las Vegas        | NV | February 23-27         |

**MARCH**

|     |            |    |                         |
|-----|------------|----|-------------------------|
| 102 | Houston    | TX | March 9-13              |
| 102 | Memphis    | TN | March 23-27             |
| 102 | Dallas     | TX | March 23-27             |
| 102 | New York   | NY | March 27, 28, April 2-4 |
| 102 | Greensboro | NC | March 30-April 3        |
| 102 | Columbus   | OH | March 30-April 3        |

**APRIL**

|     |              |    |                           |
|-----|--------------|----|---------------------------|
| 102 | Toronto      | ON | April 2, 3, 6-8           |
| 102 | Grand Rapids | MI | April 13-17               |
| 102 | Washington   | DC | April 27-May 1            |
| 102 | Calgary      | AB | April 27, 28, 30, May 1-2 |
| 102 | Vancouver    | BC | April 27-May 1            |

**MAY**

|     |             |    |                 |
|-----|-------------|----|-----------------|
| 102 | Chicago     | IL | May 4-8         |
| 102 | Edmonton    | AB | May 4, 5, 7-9   |
| 102 | San Diego   | CA | May 8, 9, 11-13 |
| 102 | San Antonio | TX | May 13-17       |

**JUNE**

|     |                |    |                    |
|-----|----------------|----|--------------------|
| 102 | Santa Ana      | CA | June 1-5           |
| 102 | Minneapolis    | MN | June 1, 2, 4-6     |
| 102 | Tampa          | FL | June 8-12          |
| 102 | Charleston     | SC | June 8-12          |
| 102 | Denver         | CO | June 11, 12, 15-17 |
| 102 | Tucson         | AZ | June 12, 13, 15-17 |
| 102 | Salt Lake City | UT | June 15, 16, 18-20 |
| 102 | Madison        | WI | June 15, 16, 18-20 |

**JULY**

|     |            |    |            |
|-----|------------|----|------------|
| 102 | Atlanta    | GA | July 20-24 |
| 102 | Pleasanton | CA | July 27-31 |
| 102 | Austin     | TX | July 27-31 |

**AUGUST**

|     |            |    |              |
|-----|------------|----|--------------|
| 102 | Washington | DC | August 3-7   |
| 102 | Dallas     | TX | August 10-14 |
| 102 | Nashville  | TN | August 17-21 |

**SEPTEMBER**

|     |               |    |                 |
|-----|---------------|----|-----------------|
| 102 | Orlando       | FL | September 14-18 |
| 102 | Overland Park | KS | September 21-25 |
| 102 | St. Louis     | MO | September 21-25 |

**OCTOBER**

|     |            |    |               |
|-----|------------|----|---------------|
| 102 | Kent       | WA | October 5-9   |
| 102 | Atlanta    | GA | October 19-23 |
| 102 | Scottsdale | AZ | October 26-30 |

**NOVEMBER**

|     |                |    |                            |
|-----|----------------|----|----------------------------|
| 102 | Chesapeake     | VA | November 2, 3, 5-7         |
| 102 | New York       | NY | November 6, 7, 12-14       |
| 102 | Chicago        | IL | November 16-20             |
| 102 | Ft. Lauderdale | FL | November 30-<br>December 4 |

**DECEMBER**

|     |            |    |                      |
|-----|------------|----|----------------------|
| 102 | Louisville | KY | December 7, 8, 10-12 |
|-----|------------|----|----------------------|

# CI 103

**CI 103: User Decision Analysis for Commercial Investment Real Estate**

**JANUARY**

|     |         |    |               |
|-----|---------|----|---------------|
| 103 | Chicago | IL | January 26-30 |
|-----|---------|----|---------------|

**FEBRUARY**

|     |         |    |                |
|-----|---------|----|----------------|
| 103 | Atlanta | GA | February 16-20 |
|-----|---------|----|----------------|

**MARCH**

|     |             |    |                  |
|-----|-------------|----|------------------|
| 103 | Scottsdale  | AZ | March 2-6        |
| 103 | Tampa       | FL | March 2-6        |
| 103 | New Orleans | LA | March 9-13       |
| 103 | Washington  | DC | March 30-April 3 |

**APRIL**

|     |        |    |                |
|-----|--------|----|----------------|
| 103 | Dallas | TX | April 27-May 1 |
|-----|--------|----|----------------|

**MAY**

|     |            |    |           |
|-----|------------|----|-----------|
| 103 | Pleasanton | CA | May 4-8   |
| 103 | Greenboro  | NC | May 4-8   |
| 103 | Las Vegas  | NV | May 18-22 |

**JUNE**

|     |                |    |                   |
|-----|----------------|----|-------------------|
| 103 | Atlanta        | GA | June 1-3*         |
| 103 | Calgary        | AB | June 8, 9, 11-13  |
| 103 | Houston        | TX | June 15-19        |
| 103 | San Diego      | CA | June 15-19        |
| 103 | Honolulu       | HI | June 18,19, 22-24 |
| 103 | Ft. Lauderdale | FL | June 22-26        |

**JULY**

|     |             |    |            |
|-----|-------------|----|------------|
| 103 | Chicago     | IL | July 20-24 |
| 103 | San Antonio | TX | July 22-26 |

**AUGUST**

|     |              |    |                                |
|-----|--------------|----|--------------------------------|
| 103 | Columbus     | OH | August 3-7                     |
| 103 | Philadelphia | PA | August 10-12*                  |
| 103 | Albuquerque  | NM | August 10-14                   |
| 103 | Indianapolis | IN | August 17-21                   |
| 103 | Pleasanton   | CA | August 24-28                   |
| 103 | Richmond     | VA | August 24, 25, 27-29           |
| 103 | Edmonton     | AB | August 27, 28, 31,<br>Sept 1-2 |
| 103 | San Juan     | PR | August 31-September 4          |

**SEPTEMBER**

|     |           |    |                       |
|-----|-----------|----|-----------------------|
| 103 | Austin    | TX | September 14-18       |
| 103 | Santa Ana | CA | September 14-18       |
| 103 | Memphis   | TN | September 21-25       |
| 103 | Madison   | WI | September 21,22,24-26 |

**OCTOBER**

|     |                  |    |                       |
|-----|------------------|----|-----------------------|
| 103 | Vancouver        | BC | October 2, 3, 5-7     |
| 103 | Los Angeles Area | CA | October 23, 24, 26-28 |
| 103 | Stamford         | CT | October 26-30         |
| 103 | Dallas           | TX | October 26-30         |

**NOVEMBER**

|     |           |    |                        |
|-----|-----------|----|------------------------|
| 103 | Nashville | TN | November 2-6           |
| 103 | San Diego | CA | November 2-6           |
| 103 | Atlanta   | GA | November 16-20         |
| 103 | Orlando   | FL | November 30-December 4 |

**DECEMBER**

|     |        |    |                    |
|-----|--------|----|--------------------|
| 103 | Tucson | AZ | December 4, 5, 7-9 |
| 103 | Denver | CO | December 9-11*     |

# CI 104

## CI 104 Investment Analysis for Commercial Investment Real Estate

**JANUARY**

|     |           |    |                     |
|-----|-----------|----|---------------------|
| 104 | Vancouver | BC | January 8, 9, 12-14 |
| 104 | Miami     | FL | January 12-16       |
| 104 | Kent      | WA | January 26-30       |

**FEBRUARY**

|     |            |    |                |
|-----|------------|----|----------------|
| 104 | Atlanta    | GA | February 2-6   |
| 104 | Columbus   | OH | February 9-13  |
| 104 | Washington | DC | February 23-27 |

**MARCH**

|     |            |    |                  |
|-----|------------|----|------------------|
| 104 | Knoxville  | TN | March 9-13       |
| 104 | Chicago    | IL | March 16-20      |
| 104 | Pleasanton | CA | March 23-27      |
| 104 | Orlando    | FL | March 30-April 3 |

**APRIL**

|     |                  |    |                 |
|-----|------------------|----|-----------------|
| 104 | Los Angeles Area | CA | April 3, 4, 6-8 |
|-----|------------------|----|-----------------|

**MAY**

|     |          |    |                 |
|-----|----------|----|-----------------|
| 104 | Tulsa    | OK | May 1, 2, 4-6   |
| 104 | Atlanta  | GA | May 4-8         |
| 104 | London   | ON | May 4, 5, 7-9   |
| 104 | New York | NY | May 8, 9, 14-16 |

**JUNE**

|     |            |    |            |
|-----|------------|----|------------|
| 104 | Washington | DC | June 1-5   |
| 104 | Scottsdale | AZ | June 8-12  |
| 104 | Dallas     | TX | June 8-12  |
| 104 | Nashville  | TN | June 15-19 |
| 104 | Birmingham | AL | June 22-28 |

**JULY**

|     |           |    |            |
|-----|-----------|----|------------|
| 104 | San Diego | CA | July 20-24 |
| 104 | Stamford  | CT | July 27-31 |

**AUGUST**

|     |               |    |                      |
|-----|---------------|----|----------------------|
| 104 | Houston       | TX | August 10-14         |
| 104 | Atlanta       | GA | August 17-21         |
| 104 | Albany        | NY | August 17, 18, 20-22 |
| 104 | Atlantic City | NJ | August 24-26*        |

**SEPTEMBER**

|     |             |    |                         |
|-----|-------------|----|-------------------------|
| 104 | San Antonio | TX | September 9-13          |
| 104 | Honolulu    | HI | September 10, 11, 14-16 |
| 104 | Tucson      | AZ | September 11, 12, 14-16 |
| 104 | Chicago     | IL | September 14-16*        |
| 104 | Raleigh     | NC | September 14-18         |
| 104 | Calgary     | AB | September 21-25         |
| 104 | Minneapolis | MN | September 21, 22, 24-26 |

**OCTOBER**

|     |          |    |                       |
|-----|----------|----|-----------------------|
| 104 | Toronto  | ON | October 1, 2, 5-7     |
| 104 | Denver   | CO | October 22, 23, 26-28 |
| 104 | Edmonton | AB | October 23, 24, 26-28 |

**NOVEMBER**

|     |                |    |                        |
|-----|----------------|----|------------------------|
| 104 | Tampa          | FL | November 2-6           |
| 104 | Salt Lake City | UT | November 2, 3, 5-7     |
| 104 | Pleasanton     | CA | November 9-13          |
| 104 | Dallas         | TX | November 9-13          |
| 104 | Portland       | OR | November 16, 17, 19-21 |

**DECEMBER**

|     |               |    |               |
|-----|---------------|----|---------------|
| 104 | Atlantic City | NJ | August 24-26* |
| 104 | Austin        | TX | December 7-11 |
| 104 | Santa Ana     | CA | December 7-11 |

\*Executive Offering: Executive offerings allow for two days of self-study and three days in the classroom.

## Course Registration

Please use this form to register for an upcoming CCIM course or to register for a Challenge course.

Completed forms and credit card payment may be faxed to (312) 321-4530 or check payment mailed to CCIM, 13650 Collection Center Drive, Chicago, Illinois 60693. Note: Mailing registration can take up to two weeks to process.

You may also register online at [web.ccim.com/courses](http://web.ccim.com/courses) or via phone by calling CCIM at (800) 621-7027 (+312-321-4460 from outside the United States or Canada) if paying with credit card.

### Course Number and Name (please check one)

- CI Intro— Introduction to Commercial Investment Real Estate Analysis
- CI 101— Financial Analysis for Commercial Investment Real Estate
- CI 102— Market Analysis for Commercial Investment Real Estate
- CI 103— User Decision Analysis for Commercial Investment Real Estate
- CI 104— Investment Analysis for Commercial Investment Real Estate

### Course Location and Dates:

- Challenge Program \_\_\_\_\_ (list course number)

### Local board or state/provincial association of REALTORS® where the exam will be proctored:

### Tuition Rates (please check one)

#### *In-Class Tuition*

- Please call the CCIM Institute at (800) 621-7027 for tuition rates for in-class Introduction courses
- \$1,140 — Candidate Rate per course for CI 101 – CI 104 (in-class)
- \$1,325 — REALTOR® Rate for CI 101 course only
- \$1,395 — Non-Candidate Rate per course for CI 101 – CI 104 (in-class)

#### *Challenge Program Tuition*

- \$ 235 — Introduction to Commercial Investment Real Estate Analysis online version
- \$ 270 — Introduction to Commercial Investment Real Estate Analysis CD-ROM
- \$1,140 — Candidate Rate per course for Challenge Program
- \$1,395 — Non-Candidate Rate per course for Challenge Program
- \$ 825 — Candidate Rate per course for International Challenge Program
- \$ 975 — Non-Candidate Rate per course for International Challenge Program

### Student Information

Name \_\_\_\_\_ Date \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Country/Zip/Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

- Candidate       Non-Candidate       New Candidate

### Please indicate your preferred method of payment. Credit card payment is required for phone and fax registrations.

- MasterCard       Visa       American Express       Check Enclosed

Name on Credit Card \_\_\_\_\_

Credit Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Authorized Signature \_\_\_\_\_

### Questions? Need more information?

- Call a CCIM Solution Center Specialist at (800) 621-7027 in the United States or Canada
- Call +312-321-4460 from outside the United States or Canada
- Email [courseinfo@ccim.com](mailto:courseinfo@ccim.com)
- Course registration forms may also be downloaded at [web.ccim.com/courses](http://web.ccim.com/courses).